

DOMESTICLOUD.COM

**CUSTOMER
RELATION
MANAGEMENT**



The Digital Age

An Introduction

CRM (customer relationship management) is the combination of practices, strategies and technologies that companies use to manage and analyze customer interactions and data throughout the customer lifecycle.

SaaS CRM

Cloud-based Customer Relationship Management (CRM) system delivered through a subscription model. It enables businesses to access and utilize CRM functionalities over the internet without the need for on-premises installation.

SaaS CRM solutions offer flexibility, scalability, and cost-effectiveness, allowing organizations to efficiently manage customer interactions, improve sales processes, and enhance customer relationships. With features such as real-time data access, automatic updates, and seamless integration capabilities, SaaS CRM empowers businesses to streamline their operations and drive growth while minimizing IT infrastructure investments and maintenance efforts.

CRM CLOUD OFFER A WIDE RANGE OF FEATURES DESIGNED TO HELP BUSINESSES MANAGE THEIR CUSTOMER RELATIONSHIPS EFFECTIVELY.

- **Contact Management**
- **Opportunity Management**
- **Marketing Automation**
- **Analytics and Reporting**
- **Mobile Accessibility**
- **Security and Compliance**
- **Lead Management**
- **Sales Automation**
- **Customer Support**
- **Integration Capabilities**
- **Customization and Scalability**



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- Messages
- Support
- Knowledgebase
- Other >

Rp.0.00
Payments - Today



Rp.0.00
Payments - Month



Rp.0.00
Invoices - Due

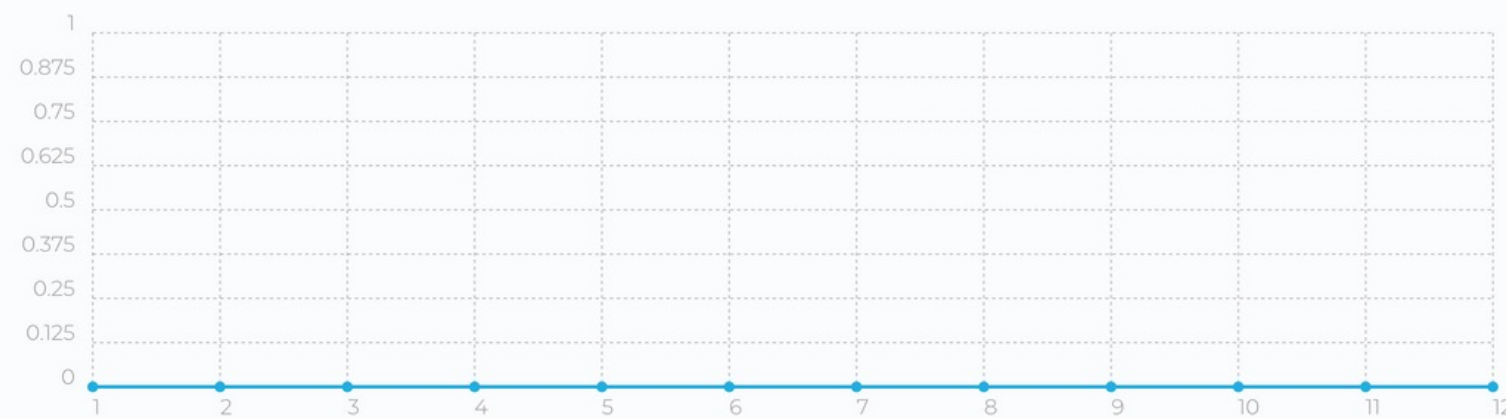


Rp.0.00
Invoices - Overdue



Income vs Expenses

Income Expense



2024
Period

Rp.0.00
Income

Rp.0.00
Expenses

Leads

This Year



New Contacted Qualified Disqualified
Proposal Sent Converted

Latest Activity



admin 1 month ago
Created a new invoice

Invoice - INV-000001

Projects

4 Not Started
Assigned to me: 0

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Clients

APP > CLIENTS

Search [] [] [] [] []

ID ↓	Company Name ↓	Account Owner ↓	Projects ↓	Invoices ↓	Tags	Category ↓	Status ↓	Action
1	kehati	 rahmad	1	Rp.1,000,000.00	---	Default	Active	   



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Projects

APP > PROJECTS



ID	Title	Client	Due Date	Progress	Team	Status	Action
1	kehati new project	kehati	2023/12/31	<div style="width: 20%;"></div>	---	Not Started	🗑️ ✍️ 👤 🔗 ⋮



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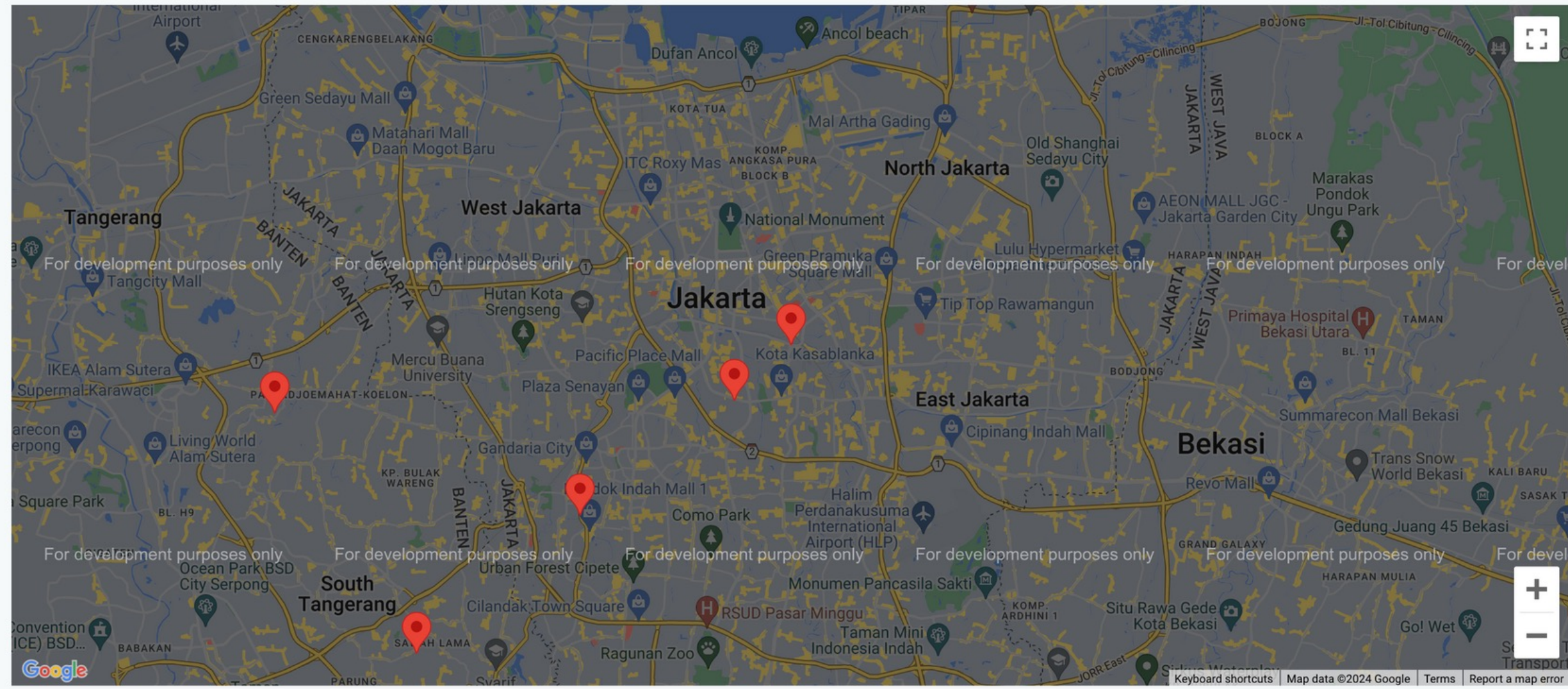
Leads

APP > LEADS

Search [] [] [] [] [] [] [] [] [] [] [] [] [] []

New	Contacted	Qualified	Disqualified	Proposal Sent
		calon customer bca bca gatau Rp.99,999,999.99 Telephone: --- Created: 2023/12/19 Contacted: --- Email: ---		

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 - Team Members
 - Time Sheets
 - Settings

Team Members

APP > TEAM MEMBERS



First Name ↑	Position ↑	Role ↑	Email ↑	Phone ↑	Last Seen ↑	Action
admin admin ☆	---	Administrator	admin@admin.com	---	1 second ago	
ghost sushima	---	Staff	ghost.sushima@kojima.com	---	1 month ago	
iqbal muthalib	CEO	Staff	iqbal@gmail.com	081	1 month ago	

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Let's talk!